



Avis South Africa  
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## THE RIPPLE EFFECT

ATTENTION: LOUIS GERKE

Hi Louis,

Thanks for running the Unity Workshop with Avis Sales and RENNIES GM's and Sales team. It was a huge success. The way in which you handled the workshop was great. There was no blame or judgment yet a very honest workshop. This could have been a "nasty" session.

We had a follow up session with the Rennies team a couple of weeks back. The sense I got from the meeting was that the teams are working a lot closer together with more respect for what each other has to deal with on a day to day basis.

Once again thank you so much and we will catch up soon.

Kind Regards

**LESLEY HANAGHAN**  
National Sales Manager



SAVRALA



Divisional Directors:  
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TJ Nzima, DW Porteous, DJ Schreuder, LJF Smith

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We try  
harder.